

Teaser: Woven Label Manufacturing Company in Ahmedabad
Available for Sale

Name	XYZ Tags Pvt Ltd.
Location	Industrial unit near Ahmedabad.
Constitution and Background	Pvt Ltd company incorporated in 1994. The company commenced its operations in 1995 by installing the first Polyester Woven Label machine imported from M/s Jacob Muller A.G, Switzerland. The company undertook several expansion program-adding capacities from time to time. The company presently has a total capacity of 4000 lacs labels PA.
Business Profile	The Company manufactures a wide range of Polyester/Satin woven labels. These labels are used mainly by the Ready Made Garment manufacturers, who affix the woven labels in the garments indicating either the brand or size of the garment.
Current Proposal	The company is looking at outright sale of the unit as the promoters would like to exit due to personal reasons (Age Related issues). The quoted price for the purchase of company is Rs 50.00 crs . The price includes Assets listed in Annx 1. and its brand value.
Bank Finance	Company is enjoying Rs 2.50 crs of Bank limit with AXIS Bank which can be continued or repaid back based on negotiation with Buyers.
Power Consumption	Annual power consumption reported by client is around 33 Lac units. Out of Which 18 Lacs units are provided by their own Windmills while remaining 15 Lacs unit are purchased from GEB Connection.
Main Customers	The company is supplying Narrow Tags to large number of Readymade Garments Manufacturers. Currently around 1/6 of total sales is contributed by export sales, while remaining sales is done through domestic market. Company is receiving regular orders from their customers and they are meeting demand by working in 3 shifts.
Main Raw Material	Main raw material is Yarn of Various colors which is supplied by .
Work Force	Company employs a strong work force of 400 workers in total, working in 3 shifts to meet the demand.

Key Financials	Particulars	FY 10-11 (In Rs Crs)	FY 11-12 (In Rs Crs)	FY 12-13 (In Rs Crs)	FY 13-14 (Prov)
	Total Revenue	23.68	20.74	22.61	22.27
	EBIDTA	5.59	5.19	4.16	3.70
	PAT	-	-	0.06	0.56
	Depreciation	3.34	3.84	3.00	2.26
	Net Worth	12.39	12.46	12.52	
Value proposition	<ul style="list-style-type: none"> • Ready to move industrial unit in Gujarat, with Airport with good air connectivity. • Regular orders from over 100 customers, with repeated orders and increasing export demand. • Well maintained European made set of machines with latest technology and long residual life. • Team of trained and experienced 400 workers including 50 members in office staff. 				

Annx: 1 (List of Assets : Break up of Price Quote)

Assets	Nos. of machines	Manufacturers	Price per Unit	Replacement cost (In Rs crs)	Considered Cost
Label Weaving Machines	31	Jakob Muller AG, Frick, Switzerland/Vaupel Textile Machinery	1.20 Cr	37.20	18.00 Cr
Label developing Software	10	Jakob Muller	10.00 Lacs	1.00	
Cut and Fold, Fusing Machines	25		25.00 Lacs	6.25	
Laser Cut Machines	6		10.00 Lacs	0.60	
Centrally Air conditioned Plant.	2	Daikin Air conditioning	40.00 Lacs	0.80	
Wind Mills-1 (Near Jamnagar)	0.800 MW	Enercon	4.50 Cr	4.50	4.00 Cr
Wind Mill 2	0.750 MW	Iwind	1.25 Cr	1.25	
Spare Parts and Yarn Stocks				4.00	4.00 Cr
Receivables				7.00	7.00 Cr
Total					33.00 Crs

Description of Land & Building:

Description	Area(In Sq Yards)	Considered Rate PSY	Approx Mkt Value (In Rs crs)
Land	7900	11000	8.00
Buildings (two floor construction)	9000	10000	9.00
Total Cost of Land & Building			17.00

Total Purchase Consideration: Rs 50 crs

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